

## Example – How AgriStability responds Grape operation

## **Example scenario:**

**CCC Grape Growers** has 50 acres of grapes. This year was challenging for CCC Grape Growers, with lower-quality grapes due to weather conditions and increased costs because of needing to replant damaged vines. As a result, CCC Grape Growers' net income was \$40,000 this year.

## Important numbers used in payment calculation

Average net income (Reference margin)	\$202,400
Payment trigger	\$141,680
This year's net income (Production margin)	\$40,000
Shortfall (Margin decline)	\$101,680
<b>Payment</b> (Shortfall × 80% compensation rate)	\$81,344

## How AgriStability responded:

**CCC Grape Growers** got a payment of \$81,344 when things didn't go well, which allowed them to continue producing grapes and helped the operation stay in business.







