



Good Farm Management Practices

Feature Sheet

Production Insurance covers losses to production that are unavoidable and due to naturally occurring events, such as adverse weather, disease, pests or wildlife.

Production Insurance and good farm management practices

We know that using good farm management practices is important to you – it's how you sustain and grow your business.

As Ontario's provider of the government's Production Insurance program, Agricorp expects you to be able to show a sound plan that targets yields that are reasonably consistent with your individual production and management history, while complying with government requirements.

Production Insurance will not apply where the loss or damage could have been avoided by following good farm management practices. The program covers losses to production that are unavoidable and due to naturally occurring events, such as adverse weather, disease, pests or wildlife.

Good farm management practices will vary by crop, region and chosen production model. A good rule is to follow practices recommended by agronomic professionals, such as provincial field crop specialists and certified crop advisors, and outlined in the documents listed in the shaded box.

Where to find more information

Many crops are grown in Ontario, and producers follow a wide range of effective production models, including conventional and organic, to achieve optimal production results.

More information about good farm management practices is available in:

- The Production Insurance *Contract of Insurance: General Terms*, under Section I: Definitions, available at agricorp.com/contractofinsurance.
- *Agronomy Guide for Field Crops – Publication 811*, available at www.omafra.gov.on.ca/english/crops/pub811/p811toc.html
- *Field Crop Protection Guide – Publication 812*, available at <http://www.omafra.gov.on.ca/english/crops/pub812/p812toc.html>
- OMAFRA Crop Publications, available at <http://www.omafra.gov.on.ca/english/crops/publications.html>
- Neonicotinoid rules for corn and soybean growers, available at <https://www.ontario.ca/page/neonicotinoid-rules-growers>

▶ Keeping detailed records

Production Insurance and its processes and procedures are designed to support a full range of Ontario's varied crops, growing conditions and farming methods, including conventional and organic.

When we underwrite coverage and adjudicate claim payments, we verify that you followed your good farm management plan.

We understand that things do not always go as planned. The easiest way to demonstrate your best efforts to produce and protect your crop is to keep detailed records of your activities.

✓ Record keeping tips:

- Keep your good farm management records together, by crop. Do not mix them with other records.
- Keep receipts showing your good farm management methods.
- Make and keep notes of how and when (date and time) you applied treatments.
- Make and keep notes of advice you received from crop consultants, including the date and time of the conversation.
- Keep copies of permits you obtained.

Errors and omissions excepted.

Agricorp reserves the right to make corrections if there are any errors or omissions on this feature sheet. For specific legal obligations of Production Insurance, consult the *Contract of Insurance: General Terms*. For details on the collection of information and treatment of records, refer to Section E of the *General Terms*.

When your farm's potential changes, so does your protection

Your farm is unique. That is why your Production Insurance coverage is based on your farm's history.

If the scale of your operation or the farm management practices you use change significantly, you need to notify Agricorp. For example, if you started renting new land in a different geographical area, your yield potential and management practices could change.

After you let us know of a change, we will review your coverage and average historical farm yield to ensure they accurately and consistently reflect your farm's current needs.

More questions?

Agriculture is constantly changing, and programs delivered by Agricorp are designed to be responsive to the changing needs of your industry.

As changes to farming practices occur, if you have questions about how your program coverage works, please contact us. You can also meet with your Production Insurance adjuster, visit a local farm group meeting or farm show, or visit our website for more information.

Contact us

1 Stone Road West
Box 3660 Stn. Central
Guelph ON N1H 8M4
1-888-247-4999
Fax: 1-519-826-4118
TTY: 1-877-275-1380
contact@agricorp.com

agricorp.com

Version française disponible.
Accessible formats available.